

CAPABILITY STATEMENT



CARBONELLA & DESARBO, INC.

COMPANY OVERVIEW

Carbonella & DeSarbo, Inc., founded in the early 1900's, is a Wholesale distributor of fresh fruit and produce throughout New England. Servicing large redistributors, as well as small end-users, C&D services customers in CT, RI, MA, NY, NJ, NH, and ME. C&D carries a full inventory of hundreds of fresh fruit and produce commodities. Special orders fulfilled upon request.

CORE SERVICES

- Delivery of a full line of fresh fruit and produce
- Timely service
- Quality product
- Customers include schools, hospitals, prisons, restaurants, Wholesale distributors, processors, and more.
- Brokered sales nationwide
- Procurement of specialty items
- Distribution of eggs, cheese, milk, and dairy

DIFFERENTIATORS

- Sourcing direct from growers on all items;
- Volume inventory ensures the most competitive pricing coupled with top quality;
- Fast inventory turnover;
- Both HACCP & USDA GAP Food Safety Certified
- Delivers 6-7 days per week;
- Accommodating of special-order requests;
- Successfully delivers both large and small orders;
- Centrally located in New England.

PAST PERFORMANCE

- **2021-current-** Supplier to New Haven Public Schools. CONTACT: Gail Sharry, Food Service Director, gail.cairns.sharry@new-haven.k12.ct.us
- **2016-current:** Main supplier for Department of Defense FFV Program, providing fresh fruit and vegetables to Hartford Provision Company to distribute to schools and military bases throughout CT, RI, MA, VT, NH, and ME. Approximately \$3.5M product provided per year. CONTACT: Jim Charbonneau, Co-President, jcharbonneau@hpcfs.com, 1-860-805-5089
- **2014-2016:** Large supplier for Department of Defense FFV Program, providing fresh fruit and vegetables to the A.T. Siravo company to distribute to schools and military bases throughout CT, RI, MA, VT, NH, and ME. Approximately \$1.8M product provided per year. CONTACT: Eddy Andrews, President, donnaandrews@aol.com, 1-401-275-5800

Company Data

DUNS Number: 049591605
CAGE Code: 8EZN4
EIN: 06-0854290

NAICS Codes:

- 424480- Fresh Fruit & Vegetable Merchant Wholesalers

SAM Registration: Active
Accepting Credit Cards: YES
Business Size: Small Business

Contact Information

Maria DeSarbo, General Manager
Carbonella & DeSarbo, Inc.
50 East Industrial Rd, Branford CT 06405
Phone: 203-624-5127
E-mail: maria@carbonella.com